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Message Text

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ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 171850Z SEP 76
FM AMEMBASSY CARACAS
TO USDOC WASHDC
INFO SECSTATE WASHDC 4790

UNCLAS CARACAS 11174

PASS TO OED/MEPD AND OM

E.O. 11652: N/A
TAGS: N/A
TAGS: BENC, VE
SUBJ: MAJOR PROJECT: FOOD PROCESSING PLANT

1. PROJECT NAME: COMPLEJO YUQUERO DE OCCIDENTE C.A. (CONYOCA)

2. BRIEF DESCRIPTION: PLANT TO CONVERT 64,800 METRIC TONS PER YEAR OF FRESH YUCCA INTO 21,600 METRIC TONS PER YEAR OF YUCCA FLOUR, FOR ANIMAL FEED AND HUMAN CONSUMPTION.

3. EXECUTING AGENCY/PROJECT MANAGER: CONYOCA, MR. RAFAEL MEDINA, APARTADO 1153, MARACAIBO, TELEX 61101.

4. STATUS OF PROJECT/ANTICIPATED BID DATES: FEASIBILITY STUDY PREPARED BY ZULIA STATE DEVELOPMENT AGENCY CORPOZULIA, FINANCIAL ASSISTANCE TO BE PROVIDED BY CORPORACION VENEZOLANA DE FOMENTO (CVF). CONYOCA HAS NOT ESTABLISHED DEADLINES FOR RECEIPT OF PROPOSALS. TARGET STARTUP DATE IS DECEMBER 1977.

5. ESTIMATED PROJECT COST: BS. 28 MILLION ($6.5 MILLION). FOREIGN CONTENT: UNKNOWN.

6. COMPETITIVE FACTORS: BRAZILIAN, FRENCH, GERMAN, AND US. FIRMS ARE AMONG THOSE WHICH HAVE ALREADY EXPRESSED INTEREST IN THIS PROJECT.

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7. JAMES CASON, U.S. CONSUL, MARACAIBO, WHO ADVISED THE EMBASSY

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OF THIS PROJECT, PROVIDED THE FOLLOWING, WITH REGARD TO:
INFORMATION CONYOCA REQUIRES IN THE PROPOSALS WHICH IT IS
SOLICITING: PROCESS REQUIREMENTS; FINISHED PRODUCTS SPECI-
FICATIONS; TERMS OF CONTRACTOR PERFORMANCE; AND CONTRACTUAL
WARRANTIES. CONYOCA'S STIPULATIONS ARE OUTLINED BELOW:
A. PROJECT INCLUDES PLANT AND CONSTRUCTION AS WELL AS TRAINING.
OFFERS REGARDING THIS UNDERTAKING SHOULD INCLUDE NATURAL GAS
OR GAS/OIL CONSUMPTION IN KILOGRAMS PER HOUR, WATER CONSUMPTION
IN LITERS PER HOUR, NOMINAL EVAPORATION CAPACITY IN LITERS
PER HOUR, PRODUCTION CAPACITY IN METRIC TONS PER HOUR, PERSONNEL
TRAINING COSTS, A DESCRIPTION OF SUPERVISION NEEDS DURING
CONSTRUCTION AND INSTALLATION, AND THE COST OF THIS SUPERVISION.
THERE SHOULD BE A DESCRIPTION OF THE CIVIL WORKS, THE PLANT
LAYOUT, ELECTRICITY AND PLUMBING NEEDS, GAS/OIL AND FUEL PIPE
NEEDS, START-UP TIME AND COSTS, A HISTORY OF PREVIOUS PROJECTS
UNDERTAKEN BY THE ENTITIES MAKING THE PROPOSAL TOGETHER WITH
THE LOCATION WHERE SUCH PROJECTS MAY BE VISITED.

B. PROCESS PARAMETERS:
1. WATER CONTENT OF YUCCA, 60-70PERCENT
2. PELLETS/RAISE, 37PERCENT
3. CONTACT TEMPERATURE, 60-80 PERCENT MAXIMUM
4. DRYING TIME, 1 HOUR MAXIMUM
5. CONTINOUS PROCESS
6. SACKING EQUIPMENT, 5-10 TONS PER HOUR

C. FINISHED PRODUCT CHARACTERISTICS:
1. STARCH LIMIT 70PERCENT MINIMUM
2. FIBER, 5PERCENT MAXIMUM
3. ASH, 3PERCENT MAXIMUM
4. HUMIDITY, 12-14PERCENT MAXIMUM
5. BACTERIA AND MOLD CONTENT, MINIMUM
6. NO METAL CONTAMINANTS PERMITTED
7. PELLET SIZE, 0.4-0.8 CM.

D. CONTRACTUAL REQUIREMENTS:
1. LAG TIME FOR INSTALLATION AFTER SELECTION MUST BE STATED
2. INSTALLATION TIME MUST BE STATED
3. DATE MUST BE GIVEN FOR PUTTING PLANT ON-STREAM
4. A STATEMENT OF NEEDS FOR INSTALLATION IN TERMS OF TECHNICAL
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PERSONNEL, TRANSPORT EQUIPMENT, MACHINERY AND EQUIPMENT,
MATERIALS AND CIVIL WORKS MUST BE PROVIDED.

E. CONTRACTUAL WARRANTY:
1. THE MACHINERY AND EQUIPMENT MUST BE GUARANTEED TO MEET
SPECIFICATIONS AND THERE MUST BE A GUARANTEE THAT EQUIPMENT WILL
WORK IN MARACAIBO IN VIEW OF LOCAL TROPICAL CONDITIONS.
2. THERE MUST BE A STATEMENT REGARDING THE LIFE OF THE

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EQUIPMENT IN TERMS OF TIME AND PRODUCTION.
3. THERE MUST BE A GUARANTEE AGAINST MANUFACTURING DEFECTS.
4. THERE MUST BE A COMPLETE SET OF OPERATION MANUALS AS WELL AS GURANTEE THAT SPARES WILL BE AVAILABLE FOR A SPECIFIED PERIOD OF TIME.
5. THE PLANT IS INTENDED TO OPERATE IN TWO CYCLES OF 3 MONTHS EACH, 24 HOURS PER DAY, AT A RATE OF 5 TONS PER HOUR OF FLOUR, FOR A TOTAL OF 120 TONS PER DAY, AND WILL INCLUDE A WASHER, HUSKER AND DEHYDRATOR.
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